

2026 Commercial Energy Efficiency Program

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Commercial Energy Solutions

Agenda

- About Enbridge Gas and DSM
- Enbridge Gas energy efficiency programs
- 2026 incentive offers
- Q&A

About us

Enbridge is a first-choice energy provider.



Liquids pipelines

- North America's longest, most complex transportation system
- 29,104 km/18,085 mi. of pipe
- Moving ~5.8 million barrels/day

Transports **~30%**
of crude oil produced
in North America



Natural gas pipelines

- 112,415* km/69,852* mi. of pipe
- Moving 20.5 Bcf/day
- Enough natural gas for >170M people

Delivers **~20%**
of the natural gas
consumed in the U.S.



Natural gas utilities

- 178,002 km/110,606 mi. of pipe
- Delivering energy for more than 175 years
- 7,000+ valued employees

Delivering to
7 million
customers in Canada and the U.S.



Renewable power

- 38 renewable power facilities
- 7,212 MW generating capacity
- Committed more than US\$8 billion (C\$12 billion) since 2002

1.9 million**
homes powered
by our assets

*Includes DCP Midstream assets

**Estimated numbers of households powered calculated using regional energy consumption data: [Energy Consumption – U.S. homes](#) and [Energy Consumption – Canadian homes](#).

Demand-side management (DSM)

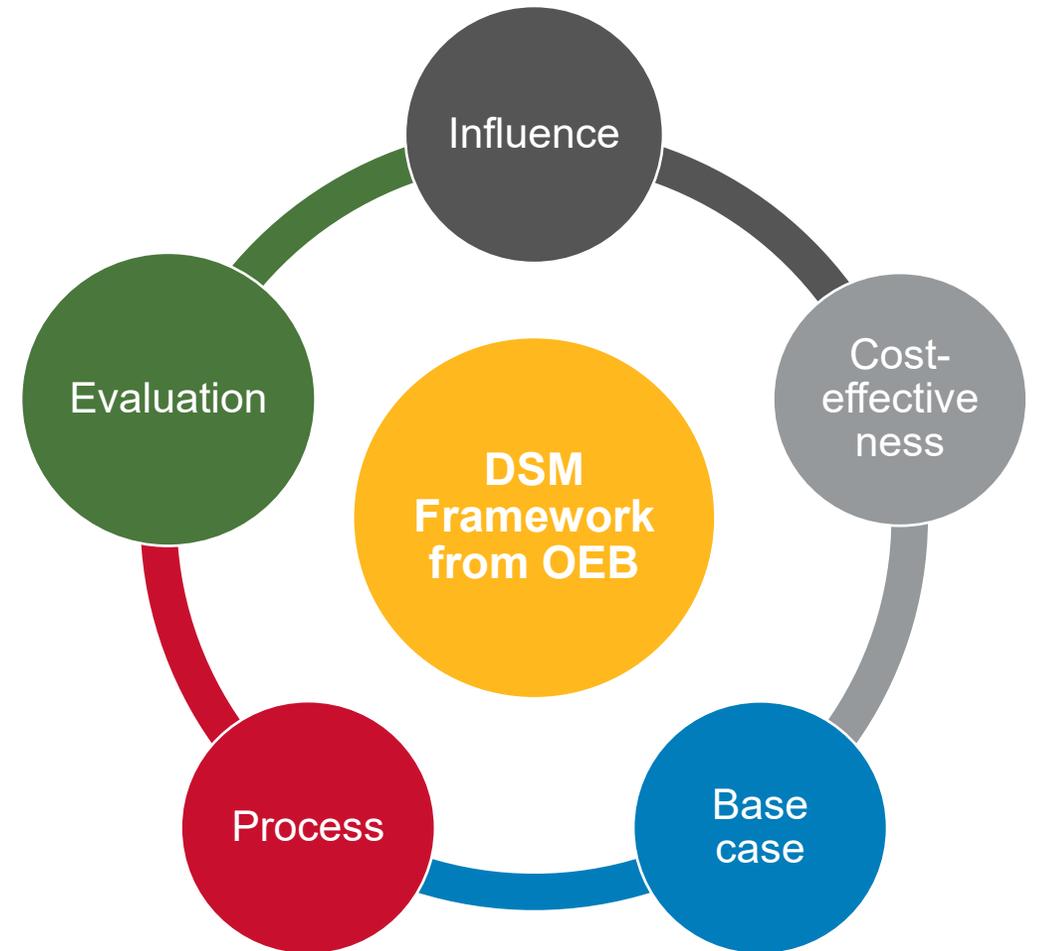
- Energy efficiency (conservation) programs focused on reducing natural gas consumption.
- Regulated by the Ontario Energy Board (OEB), with Enbridge Gas as the delivery agent.
- Launched in 1995, providing 30+ years of efficiency solutions.
- Supports customers in making informed energy efficiency decisions.
- Programs are accessible to all ratepayers, including residential, low-income, commercial, industrial, and large volume sectors.
- Delivers measurable and unmeasured benefits
- Aligned with regulatory goals to balance cost-effective energy savings and customer bill impacts.



DSM - the rules of the game

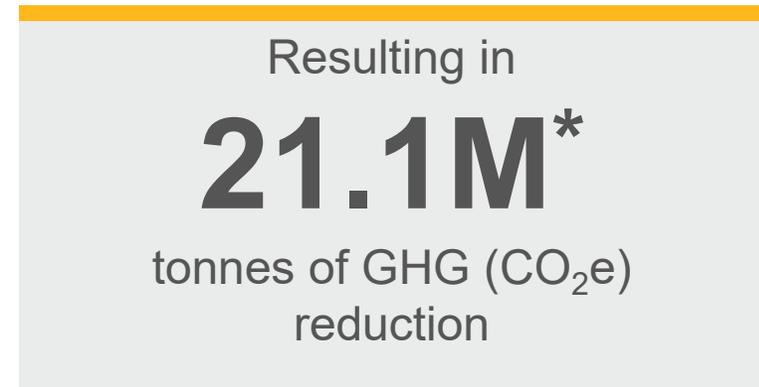
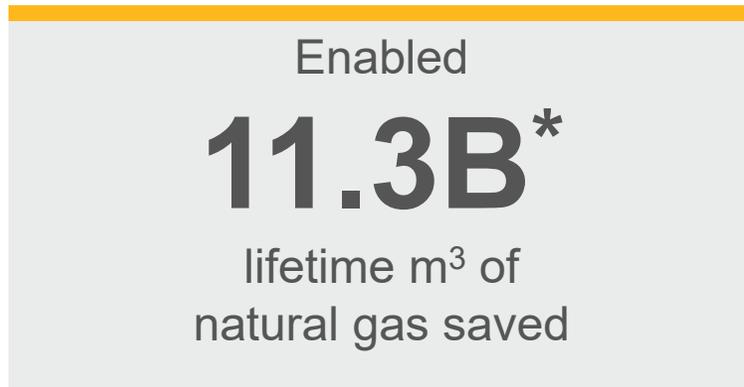
Important concepts to consider

- Influence
- Cost-effectiveness
- Base Case
- Process
- Evaluation



Conserving energy since 1995

- Commercial and industrial businesses have benefited from receiving **\$250 million in incentives** to support the implementation of more energy efficient equipment and processes.
- In the commercial sector alone, we have:



Join countless others to save on cost and reduce emissions

Why work with us?



Audits, studies and site visits to help identify opportunities.



Technical support and expertise to help reinforce and verify estimated savings, including payback.



Estimate energy efficiency incentives to improve business cases.



We'll take care of the incentive application and most of the paperwork.

Commercial incentive offers

1. Prescriptive incentives
2. Incentives for audits and studies
3. Custom incentives

We've helped thousands of commercial buildings lower energy use²

From straightforward upgrades to custom projects, an ESA will recommend the right equipment for your building and qualify your energy-saving project for incentives.

Custom incentives

Custom incentives are available for unique, site-specific projects involving equipment or processes not covered by our prescriptive incentive offerings.

- Based on natural gas savings determined through engineering calculations
- Covers a wide range of retrofit projects
- Ideal for complex or multiple equipment projects

Controls limited-time offer (LTO)

Eligible controls projects can receive enhanced incentives. Submit purchase order by June 30, 2026. Additional terms and conditions apply.³

\$1.20/m³
up to 75% of upgrade costs.⁴

Year-round incentives

Incentives are available from January to December to help you speed up ROI.

\$0.40/m³
up to 75% of upgrade costs.⁴

Contact us to assess your energy-saving opportunities



Energy assessments

Get up to 50 percent of eligible assessment costs.

- Engineering feasibility studies
- Steam trap surveys
- Air and water balancing
- ASHRAE Level 2 energy audits

Previous year natural gas consumption (m ³)	Incentives
≥ 100,000 to < 3,000,000	Up to \$6,000
≥ 3,000,000	Up to \$10,000



(L - R) Eduardo Romero, Energy Solutions Advisor, Enbridge Gas; Hitesh Topiwala, Manager, Infrastructure Planning and Services, Region of Peel; Michael Furfaro, Supervisor, Enbridge Gas; Pervaiz Akhtar, Project Manager, Region of Peel

Prescriptive incentives

Get per-unit incentives for qualified equipment, up to 50 percent of eligible project costs.

Heat loss and stratification			Space and water heating		
Air curtains Up to \$6,000/unit	Destratification fans Up to \$4,000/unit	Dock door seals Up to \$1,000/unit	Condensing make-up air units Up to \$14,000/unit	Hybrid rooftop units Up to \$18,000/unit	Ozone laundry Up to \$16,000/system
Controls and heat recovery					
Adaptive thermostats \$200/unit	Demand control kitchen ventilation Up to \$10,000/unit	Demand control ventilation Up to \$1,200/unit	Energy recovery ventilators Up to \$8,000/unit	Heat recovery ventilators Up to \$5,000/unit	

Contact your ESA or visit enbridgegas.com/prescriptiveincentive for details.

More commercial kitchen savings

Our Distributor Discount Program offers instant discounts on ENERGY STAR[®] and high-efficiency commercial kitchen equipment. Visit enbridgegas.com/foodservice for details.

Get incentives for projects that deliver energy savings

Custom incentives	Entertainment	Foodservice	Hotel/ motel	Long-term care	Office	Retail	School	Transportation	Warehouse	LTO
Building automation	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Garage CO monitoring	✓		✓						✓	✓
Heat recovery			✓	✓	✓					
HVAC upgrades	✓	✓					✓	✓	✓	
Outdoor reset on heating	✓		✓	✓			✓	✓		✓
Steam trap replacements	✓						✓	✓		
Ventilation reduction/scheduling	✓	✓	✓	✓	✓	✓	✓	✓		✓
Prescriptive incentives										
Adaptive thermostats	✓	✓	✓	✓	✓	✓	✓	✓	✓	
Air curtains	✓		✓	✓	✓	✓			✓	
Condensing make-up air units	✓			✓	✓		✓			✓
Demand control kitchen ventilation		✓	✓	✓						
Demand control ventilation	✓		✓	✓	✓	✓		✓		
Destratification fans	✓							✓	✓	
Dock door seals						✓		✓	✓	
Energy/heat recovery ventilators	✓		✓	✓	✓	✓	✓	✓	✓	
Hybrid rooftop units	✓	✓	✓	✓	✓	✓	✓	✓	✓	
Ozone laundry			✓	✓						✓

Improve energy efficiency, lower costs and get faster payback by upgrading your equipment

Prescriptive incentive offers

Equipment eligible for prescriptive incentives

Heat loss and stratification



Air curtains
Up to \$6,000/unit



Destratification fans
Up to \$4,000/unit



Dock door seals
Up to \$1,650/unit

Space and water heating



Condensing make-up air units
Up to \$14,000/unit



Hybrid rooftop units
Up to \$18,000/unit



Ozone laundry
Up to \$15,000/system

Controls and heat recovery



Adaptive thermostats
\$200/unit



Demand control kitchen ventilation
Up to \$10,000/unit



Demand control ventilation
Up to \$1,200/unit



Energy recovery ventilators
Up to \$8,000/unit



Heat recovery ventilators
Up to \$5,000/unit

Coverage: up to 50 percent of project costs, to a maximum of \$100,000 per project.

Check our [Prescriptive Incentive Program](#) page for more details

Condensing MUA LTO

Standard incentive	LTO incentive
<p>Constant Speed : \$0.50/CFM 2 Speed or VFD : \$1.00/CFM</p> <p>Up to 50 percent of eligible project costs.</p>	<p>Constant Speed : \$0.75/CFM 2 Speed or VFD : \$1.50/CFM</p> <p>Up to 75 percent of eligible project costs.</p>



LTO eligibility period: equipment must be purchased between Jan. 1, 2026, and Sept. 30, 2026; installed and operational with all paperwork submitted to Enbridge Gas by Oct. 31, 2026.



Please reach out to an Enbridge Gas Energy Solutions Advisor, and we will confirm your eligibility and incentives.



Prescriptive incentive offers

Business Partner and Distributor Incentives

	BP Incentive	Distributor Incentive
Air curtain	\$150 per unit	\$50 per unit
Condensing make-up air (MUA)		
Dock door seal		
Demand control kitchen ventilation (DCKV)		
Demand control ventilation (DCV)		
Destratification fan		
Energy recovery ventilator (ERV)		
Heat recovery ventilator (HRV)		
Hybrid Roof Top Unit (RTU)		
Ozone laundry		
Adaptive thermostat	\$50 per unit	\$25 per unit
In-suite ERV/HRV	5% of total customer incentive per building. One business partner incentive payment per building	N/A

*Business partner incentives at a maximum of \$1,500/project except for in-suite ERV/HRV. Program registration is required to receive distributor incentives.

Custom incentive offers

2026 Limited-time offers



Controls enhanced offer

Customer Incentive:

- \$1.20/m³
- Up to **75 percent** of upgrade costs, to a maximum of **\$100,000/project**

Eligibility:

- Purchase orders for your controls project must be dated and submitted to Enbridge **before July 1, 2026**
- Project must be commissioned **before Nov. 1, 2026**

Business Partner Incentive:

- \$200-\$500 per project depending on final savings

Eligible projects must add energy-efficient controls to heating equipment or additional functionality to existing control system. Projects must involve equipment upgrade costs rather than repairs or replacement.

Year-round commercial project incentives

① Energy assessment incentives

Pre-approval required. Eligible assessments:

- HVAC/controls audits (ASHRAE Level 2 minimum)
- Facility air-balances
- Benchmarking activities
- Thermal surveys
- Steam trap audits

Previous year consumption per address (m ³)	Up to 50 percent of eligible costs, to maximum incentive stated (per address per year)
100,000 – 3,000,000	\$6,000
3,000,000 or greater	\$10,000

② Implementation incentives

Custom incentives for projects that save natural gas and have no prescriptive incentive offer, such as:

- Heat recovery opportunities
- Ventilation equipment upgrades
- Steam system efficiency enhancements

\$0.40/m³ of natural gas saved

Up to 75 percent of upgrade costs*, to a maximum of **\$100,000 per project.**

* Upgrade costs are the difference between the equipment and implementation costs of the energy-efficient option and those of the alternate option considered.

Incentive application support

Start to finish



Scoping stage

1. Contact your ESA to add Enbridge Gas incentive to your bid

Your ESA will guide you through onboarding and help pre-qualify your project for incentives. Contact them early to ensure eligibility and get support for any inquiries.



Purchase order stage

2. Submit technical inputs

Provide Enbridge Gas with all necessary technical information to calculate the incentive amount.

3. Receive incentive confirmation

Within two business days, you'll receive an email from Enbridge Gas confirming the estimated incentive for your project, along with an incentive quote letter for you and your customer. A pre-project application form will be issued for customer review and signature if the project is going ahead.



Equipment installation

4. Complete project and email application requirements

- Send final project details, including an invoice and project quote showing the Enbridge Gas incentive amount.
- Enbridge Gas will issue a final application form for customer review and signature, if project scope or details have changed sufficiently from purchase order stage.



Incentive payment

5. Project application approved, and incentive payment issued

- Your ESA will submit the completed project application package for approval.
- Incentive cheques (customer, contractor, distributor) received in 8 weeks once application is approved.

Q&A

Contact us at energyservices@enbridge.com or call us at 1-866-844-9994